

**Veep O. Finance**  
283 Columbine Street, Suite 125  
Denver, Colorado 80206  
303-333-6464

### **PROFESSIONAL EXPERIENCE**

SOFTWARE COMPANY INC., Greenwood Village, CO December 1995 – Present  
\$27M publicly traded software and consulting services company.

Vice President, Finance

- Initial Public Offering - Managed Initial Public Offering process for Software Company. Participated in all aspects of the process with primary responsibility for the registration statement and coordination with investment bankers, stockholders, lawyers and accountants.
- Financial Reporting – Internal and external. In addition to registration statements on Form S-3 and Form 8-K filings related to acquisitions, prepared and submitted periodic reports to the Securities and Exchange Commission on Forms 10-Q and 10-K. Financial planning and analysis group provides relevant support to each functional area.
- Investor Relations – Beginning with the IPO, assumed primary responsibility for direct communication with stockholders and analysts regarding Software Company’s corporate profile, financial performance, and expectations.
- Acquisitions – Participated in negotiations and managed execution of three separate material technology acquisitions. Coordinated legal, accounting and due diligence processes. Comprehensive knowledge of purchase accounting rules and related SEC trends, in particular as they apply to technology acquisitions.
- Operations – Management responsibility for foreign subsidiaries in Japan, Germany and England.
- Designed and implemented a variety of accounting policies and internal control processes, including current revenue recognition policy in accordance with SOP 97-2 and 98-9.
- Board of Directors Administration – Coordinate and participate in all Board of Directors meetings, establish agenda, and prepare board packages.
- Intellectual Property – Manage Software Company’s intellectual property to ensure patent, copyright and trademark assets are actively protected.
- Human Resources – Manage HR function for 140+ employees worldwide.
- Contract Management – Negotiate and execute contracts for customer, vendor and other strategic relationships for Software Company.
- Stock Administration – Manage incentive and non-qualified stock option plans for Software Company. File appropriate forms with the SEC including S-8, and Forms 3, 4 and 5.
- Facilities management for 24,000 square foot corporate office.

ROUTER AND HUB MANUFACTURERS, INC., Los Angeles, CA May 1993 – November 1995  
(Formerly NETWORK GUYS CORPORATION)

\$200M publicly traded high tech manufacturing company.

Senior Financial Analyst

- Managed detailed fiscal planning and forecasting function.
- Supported senior management in analysis of potential acquisitions and other strategic business issues.
- Analyzed key business functions to foster productivity and profitability, and increase shareholder value.
- Financial Reporting - Prepared Form 10-K and Form 10-Q reports filed with the Securities and Exchange Commission.
- Prepared monthly report of financial performance for distribution to management and Board of Directors.
- Coordinate fiscal financial planning process. Work with senior management to formulate financial goals and objectives.
- Developed quarterly forecasts based on current business developments, economic and industry trends.
- Participated in an S-4 filing with the Securities and Exchange Commission resulting in the successful acquisition of a competitor. Provided technical accounting support with respect to the form of the merger and

- related financial impact.
- Chosen as financial liaison to the company's worldwide sales and professional services group. Successfully performed financial analysis for training and technical support groups to distinguish profit goals from product support goals.
- Performed pricing analyses for all product lines. Work product used to support pricing strategy.
- As the only CPA on staff I provided regular technical accounting and internal control analysis to senior management.

OTHER SOFTWARE CORPORATION, Thousand Oaks, CA  
\$35M software company.

May 1990 to April 1993

Financial Analyst

Responsible for fiscal planning, forecasting, external financial reporting, and analysis of industry and business segments. Supported senior management in strategic business decisions. Managed one accountant.

ARTHUR ANDERSEN & CO., New York, NY

June 1986 to May 1990

Senior Auditor

Overall client responsibility for small and large multi-national corporations, providing complete audit services from planning and risk analysis to testing and reporting.

### **EDUCATION**

NEW YORK UNIVERSITY, New York, NY

School of Business Administration

Bachelor of Business Administration -- May 1986

### **PROFESSIONAL AFFILIATIONS**

Certified Public Accountant

American Institute of Certified Public Accountants